

# The well-being of nations:

## Estimating welfare from international migration

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## Measuring the welfare of nations

Limitations of GDP as a measure of welfare.

New method of estimating welfare based on revealed preference.

Key idea: People tend to move from low-welfare countries to high-welfare ones.

# Paper in one slide

## Data

Gross bilateral international migration flows.

## Discrete choice model

Every person chooses country of residence (including staying), given bilateral moving costs and *welfare level of each country*.

## Estimation and identification

Recover welfare estimates and project onto observed country factors.

## Conclusion

GDP is a good measure of welfare, but other factors matter too.

## Contributions

Our estimates rely on different assumptions and data compared with previous work

Combine factors; Surveys of well-being. Ram (1982), Slottje (1991); Easterlin (1974), Krueger et al. (2009)

Calibrated  $U()$  and measured consumption, leisure, mortality Jones & Klenow (2016)

We provide micro-foundations for gravity in international migration flows

Existing micro-founded models imply  $w$  must rise w/ destination size. Anderson (2011)

We extend within-country QOL estimates from spatial equilibrium Roback (1982)

Country utility varies; Our estimates incorporate housing costs and income.

# MODEL

## Setup

$J$  countries with population sizes  $\{N_j\}$

Each person  $i$  in origin  $o \in J$  maximizes utility  $U$  by choosing destination  $d$ .

$$U_{od}^i = u_d - c_{od} + \xi_d + \epsilon_{od}^i$$

- $u_d \equiv Z'_d \alpha$  Destination  $d$ 's welfare level.
- $c_{od} \equiv X'_{od} \beta$  Cost of moving from  $o$  to  $d$  ( $c_{od} = 0$  if  $o = d$ ).
- $\xi_d$  Unobserved destination factor  $d$ .
- $\epsilon_{od}^i$  Gumbel with location  $\gamma \ln N_d$  and shape 1.

## Larger countries offer more opportunities

Probability that a person in  $o$  chooses  $d$ :

$$\begin{aligned}\pi_{od}^i &= \frac{\exp(u_d - c_{od} + \xi_d + \gamma \ln N_d)}{\sum_j \exp(u_j - c_{oj} + \xi_j + \gamma \ln N_j)} \\ &= \frac{N_d^\gamma \exp(u_d - c_{od} + \xi_d)}{\sum_j N_j^\gamma \exp(u_j - c_{oj} + \xi_j)}.\end{aligned}$$

i.e., equivalent to standard logit where each person receives  $N_d^\gamma$  draws.

# Why?

## Fits intuition

E.g.: Countries AB & C; Identical regions A, B, C; No migration costs.

## Fits gravity in migration flows

Flows (i)  $\searrow$  with  $d_{od}$ ; (ii)  $\nearrow$  with  $N_o$ ; (iii)  $\nearrow$  with  $N_d$ .

Standard choice models rationalize (i) & (ii). Our model also gets (iii).

Anderson (2011) achieves this by requiring wages, utility to  $\nearrow$  with  $N_d$ .

Omitting this feature may bias welfare estimates towards larger countries.



# ESTIMATION

## Estimation in two steps

1. Estimate  $\delta_d$  using conditional logit: (cf. BLP inversion)

$$\max_{d \in J} U_{od}^i = \delta_d - X'_{od} \beta + \nu_{od}^i.$$

2. Estimate  $\alpha$  and  $\gamma$  using OLS or lasso:

$$\delta_d = Z'_d \alpha + \gamma \log N_d + \xi_d.$$

Two estimates of country welfare:

Projected estimate:  $\hat{u}_d = Z'_d \hat{\alpha}.$

Unprojected estimate:  $\hat{u}_d = \hat{\delta}_d - \hat{\gamma} \log N_d.$

## Discussion

### Unprojected vs. projected estimates

Unprojected estimates omit welfare-factor coefficients  $\hat{\alpha}$ .

Instead, use  $\hat{\delta}_d$  and correct for the model-implied rel'p btw. opportunities &  $N_d$ .

Unprojected estimate includes unobserved factors  $\xi_d$  (e.g., immigration policy).

### Identification — projected estimate

$N_d$  may directly affect welfare, beyond factors  $Z_d$ . (e.g. national pride).

If unobs. migration policy ↗ with country's *overall* utility, ranks may be preserved.

We are interested in *prediction*, not causal effects.

# RESULTS

## STEP 1 — $\hat{\delta}_d$

## Data and method

Bilateral migration flows between 2005–2010

Abel & Sander (2014)

Census tables of stocks of migrants by country of residence  $\times$  country of birth.

Adjusted for mortality.

Bilateral factors  $X_{od}$  affecting migration costs

Distance, shared border, common language, colonial relationship, etc.

CEPII

Estimation using conditional logit

Every person faces same choice set, i.e., every country.

Choice specific factor ( $\delta_d$ ) and individual–choice specific factor ( $X_{od}$ ).

## Origin–destination factors predict migration flows

$1_{Diff}$	-3.337 <sup>c</sup> (1.262)
$1_{Diff} \times \text{Log distance}$	-0.962 <sup>c</sup> (0.194)
$1_{Diff} \times \text{Shared border}$	1.518 <sup>c</sup> (0.282)
$1_{Diff} \times \text{Common language}$	0.700 <sup>c</sup> (0.128)
$1_{Diff} \times \text{Colonial link}$	1.415 <sup>c</sup> (0.183)
$N$	1.14e+12

First-stage estimates. Standard errors robust to clustering by origin country reported in parentheses. <sup>a</sup>— $p < 0.10$ ; <sup>b</sup>— $p < 0.05$ ; <sup>c</sup>— $p < 0.01$ . 179 countries  $\times$  6.39 billion people. = 1.14 trillion.

STEP 2 —  $\hat{u}_d$

# Data

## Welfare factors $Z_d$

PWT, WB, UNU-Wider WIID, ILO

Log GDP per capita,

Average weekly work hours,

Gini coefficient of income,

Public share of total health expenditure (not private out-of-pocket),

Infant mortality,

Control of corruption,

Contractibility and confidence in rule of law,

Population-weighted exposure to PM25.

## Population size $N_d$



## Destination factors predict welfare

$\hat{\gamma} < 1$ : # draws increase less than one-for-one with destination size.

Stable estimate  $\hat{\gamma} = 0.48$ : Unprojected estimates  $\hat{\delta}_d - \hat{\gamma} \log N_d$  robust.

	(1) GDP	(2) $\lambda.1se$	(3) $\lambda.min$	(4) All
Log(Population)	0.484 <sup>c</sup> (0.038)	0.478 <sup>c</sup> (0.064)	0.488 <sup>c</sup> (0.065)	0.485 <sup>c</sup> (0.065)
Log(GDP per capita)	0.492 <sup>c</sup> (0.044)	0.376 <sup>c</sup> (0.118)	0.351 <sup>c</sup> (0.121)	0.483 <sup>c</sup> (0.178)
Gini coefficient		-4.306 <sup>c</sup> (1.374)	-4.297 <sup>c</sup> (1.375)	-5.129 <sup>c</sup> (1.543)
Public share of health exp.		2.306 <sup>c</sup> (0.866)	2.302 <sup>c</sup> (0.866)	2.298 <sup>b</sup> (0.874)
Control of corruption		-0.074 (0.214)	-0.104 (0.217)	0.054 (0.427)
Log(Mean work hours)		-1.418 (1.056)	-1.126 (1.099)	-1.040 (1.108)
Log(PM25)			-0.213 (0.223)	-0.278 (0.234)
Contractibility				-0.198 (0.415)
Infant mortality				0.253 (0.265)
Observations	174	85	85	85
Adjusted R <sup>2</sup>	0.589	0.637	0.637	0.634

Second-stage estimates. Standard errors in parentheses. <sup>a</sup>— $p < 0.10$ ;  
<sup>b</sup>— $p < 0.05$ ; <sup>c</sup>— $p < 0.01$ .

## Destination factors predict welfare

GDP is strong predictor of welfare.

	(1) GDP	(2) $\lambda$ .1se	(3) $\lambda$ .min	(4) All
Log(Population)	0.484 <sup>c</sup> (0.038)	0.478 <sup>c</sup> (0.064)	0.488 <sup>c</sup> (0.065)	0.485 <sup>c</sup> (0.065)
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## Destination factors predict welfare

Income, safety net, control of corruption, leisure predict higher welfare.

Inequality, pollution predict lower welfare.

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Log(Population)	0.484 <sup>c</sup> (0.038)	0.478 <sup>c</sup> (0.064)	0.488 <sup>c</sup> (0.065)	0.485 <sup>c</sup> (0.065)
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## Destination factors predict welfare

We use lasso to improve our predictions.

$\lambda.1se$ : Most parsimonious model selected by lasso within 1 s.e. of the minimum RMSE.

Interpretation: Conditioned on included factors, others do not improve predictions of welfare.

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# WELFARE ESTIMATES

# Welfare rankings of largest countries

	(1) lambda.1se	Baseline estimates	(4) Projected	(5) GDP per capita	(6) Jones Klenow	(7) Cantril ladder
1.	United Kingdom	1. Norway	United States	United States	United States	Canada
2.	Italy	2. Luxembourg	Italy	United Kingdom	France	United States
3.	Canada	6. USA	Canada	Japan	United Kingdom	Spain
4.	United States	39. Mexico	Spain	Canada	Japan	United Kingdom
5.	Germany	69. Brazil	Africa	France	Canada	France
6.	Japan	85. India	Germany	Germany	Italy	Italy
7.	S. Korea	97. China	United Kingdom	Italy	Spain	Mexico
8.	France	172. Haiti	France	Spain	Germany	Germany
9.	Mexico		Russia	S. Korea	S. Korea	Brazil
10.	Spain		Poland	Poland	Poland	Japan
11.	Poland		Japan	Mexico	Mexico	Argentina
12.	Turkey		Ukraine	Turkey	Turkey	Colombia
13.	Thailand		Thailand	Russia	Argentina	Thailand
14.	Indonesia		Turkey	S. Africa	Russia	Poland
15.	Brazil		Kenya	Argentina	Iran	S. Korea
16.	S. Africa		Nigeria	Brazil	Ukraine	Pakistan
17.	Russia		Iran	Colombia	Brazil	Egypt
18.	Argentina		Egypt	Iran	Thailand	Vietnam
19.	India		Thiopia	Thailand	Colombia	Iran
20.	Ukraine	Thailand	S. Korea	Morocco	Egypt	Turkey
21.	Iran	Argentina	Colombia	Ukraine	China	India
22.	China	Ukraine	Tanzania	China	Indonesia	S. Africa
23.	Morocco	Pakistan	Argentina	Indonesia	Morocco	Russia
24.	Philippines	Egypt	Morocco	Philippines	Philippines	Morocco
25.	Colombia	Morocco	Brazil	Egypt	S. Africa	Ukraine
26.	Tanzania	Vietnam	China	Nigeria	Pakistan	Indonesia
27.	Pakistan	Kenya	Vietnam	Pakistan	Vietnam	Philippines
28.	Bangladesh	Indonesia	India	India	India	Nigeria
29.	Egypt	Nigeria	Mexico	Vietnam	Bangladesh	China
30.	Nigeria	Bangladesh	Philippines	Kenya	Nigeria	Bangladesh
31.	Kenya	Ethiopia	Pakistan	Bangladesh	Kenya	Kenya
32.	Vietnam	India	Indonesia	Indonesia	Tanzania	Ethiopia
33.	Ethiopia	Tanzania	Bangladesh	Ethiopia	Ethiopia	Tanzania

These are welfare rankings for large countries with more than 30 million residents. Algeria, Myanmar and Sudan are omitted due to missing values in the Cantril ladder measure. Country names are colored according to region. Red—Africa; Orange—Americas; Green—Asia; Blue—Europe.

# Welfare rankings of largest countries

	(1) lambda.1se	(2) lambda.min	(3) full	(4) unprojected	(5) GDP per capita	(6) Jones Klenow	(7) Cantril ladder
1	United Kingdom	Italy	France	United States	United States	United States	Canada
2	Italy	France	Japan	Italy	United Kingdom	France	United States
3	Canada	United States	United States	Canada			Spain
4	United States	Germany	Canada	Spain	Robustness to $Z_d$ ( $\rho = 0.8$ ); South Korea falls from 31st to 44th		United Kingdom
5	Germany	Canada	United Kingdom	S. Africa			France
6	Japan	Japan	Poland	Germany			Italy
7	S. Korea	United Kingdom	Germany	United Kingdom			Mexico
8	France	S. Korea	Italy	France		Germany	
9	Mexico	Mexico	S. Korea	Russia		Brazil	
10	Spain	Spain	Spain	Poland		Japan	
11	Poland	Russia	Turkey	Japan		Argentina	
12	Turkey	Poland	China	Ukraine		Colombia	
13	Thailand	China	Russia	Thailand	Russia	Argentina	Thailand
14	Indonesia	Brazil	Argentina	Turkey	S. Africa	Russia	Poland
15	Brazil	Turkey	Mexico	Kenya	Argentina	Iran	S. Korea
16	S. Africa	Iran	Colombia	Nigeria	Brazil	Ukraine	Pakistan
17	Russia	Colombia	Brazil	Iran	Colombia	Brazil	Egypt
18	Argentina	Philippines	Thailand	Egypt	Iran	Thailand	Vietnam
19	India	S. Africa	Iran	Ethiopia	Thailand	Colombia	Iran
20	Ukraine	Thailand	Philippines	S. Korea	Morocco	Egypt	Turkey
21	Iran	Argentina	S. Africa	Colombia	Ukraine	China	India
22	China	Ukraine	Pakistan	Tanzania	China	Indonesia	S. Africa
23	Morocco	Pakistan	India	Argentina	Indonesia	Morocco	Russia
24	Philippines	Egypt	Bangladesh	Morocco	Philippines	Philippines	Morocco
25	Colombia	Morocco	Tanzania	Brazil	Egypt	S. Africa	Ukraine
26	Tanzania	Vietnam	Vietnam	China	Nigeria	Pakistan	Indonesia
27	Pakistan	Kenya	Nigeria	Vietnam	Pakistan	Vietnam	Philippines
28	Bangladesh	Indonesia	Kenya	India	India	India	Nigeria
29	Egypt	Nigeria	Ethiopia	Mexico	Vietnam	Bangladesh	China
30	Nigeria	Bangladesh	Indonesia	Philippines	Kenya	Nigeria	Bangladesh
31	Kenya	Ethiopia	Ukraine	Pakistan	Bangladesh	Kenya	Kenya
32	Vietnam	India	Egypt	Indonesia	Tanzania	Tanzania	Ethiopia
33	Ethiopia	Tanzania	Morocco	Bangladesh	Ethiopia	Ethiopia	Tanzania

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# Welfare rankings of largest countries

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3	Canada	United States	United States	Canada	Japan	United Kingdom	Spain
4	United States	Germany	Canada	Spain			
5	Germany	Canada	United Kingdom	S. Africa			
6	Japan	Japan	Poland	Germany			
7	S. Korea	United Kingdom	Germany	United Kingdom			
8	France	S. Korea	Italy	France			
9	Mexico	Mexico	S. Korea	Russia			
10	Spain	Spain	Spain	Poland			
11	Poland	Russia	Turkey	Japan			
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24	Philippines	Egypt	Bangladesh	Morocco	Philippines	Philippines	Morocco
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26	Tanzania	Vietnam	Vietnam	China	Nigeria	Pakistan	Indonesia
27	Pakistan	Kenya	Nigeria	Vietnam	Pakistan	Vietnam	Philippines
28	Bangladesh	Indonesia	Kenya	India	India	India	Nigeria
29	Egypt	Nigeria	Ethiopia	Mexico	Vietnam	Bangladesh	China
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$\rho = 0.6$ ; immigrant magnets U.S. and Canada rise

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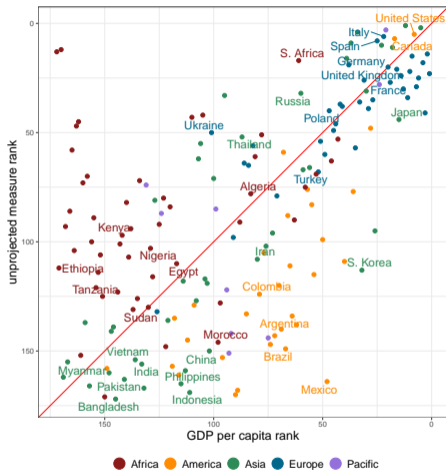
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4	United States	Germany	Canada	Spain	Canada	Japan	United Kingdom
5	Germany	Canada	United Kingdom	S. Africa	France	Canada	France
6	Japan	Japan		Germany	Germany	Italy	Italy
7	S. Korea	United Kingdom		United Kingdom	Italy	Spain	Mexico
8	France	S. Korea		France	Spain	Germany	Germany
9	Mexico	Mexico		Russia	S. Korea	S. Korea	Brazil
10	Spain	Spain		Poland	Poland	Poland	Japan
11	Poland	Russia	Turkey	Japan	Mexico	Mexico	Argentina
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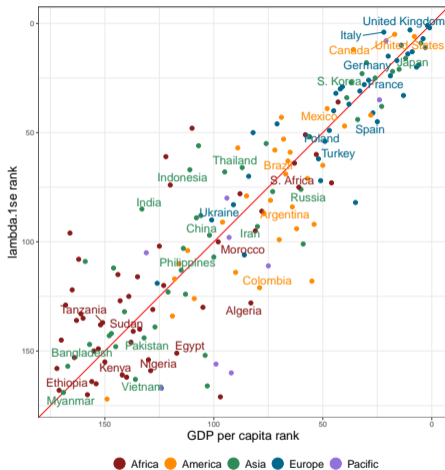
$\rho = 0.8-0.9$

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# Welfare estimates vs. GDP per capita

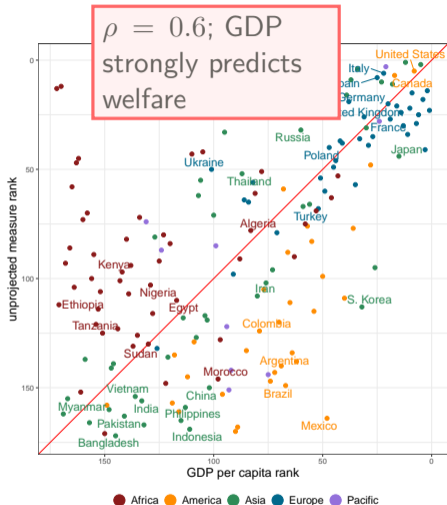


(a) Unprojected vs. GDP per capita

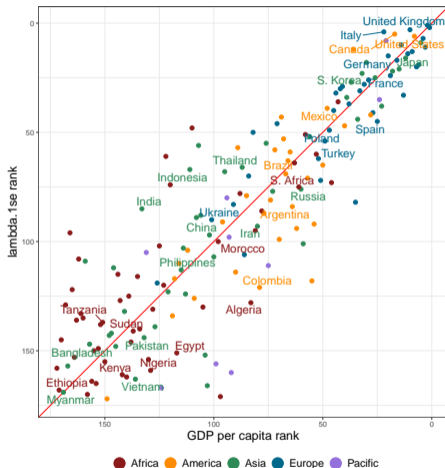


(b) Projected vs. GDP per capita

# Welfare estimates vs. GDP per capita

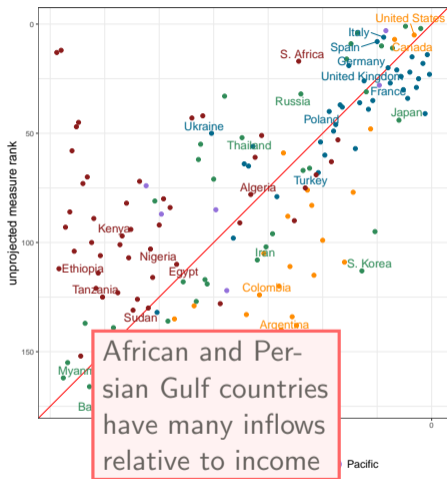


(a) Unprojected vs. GDP per capita

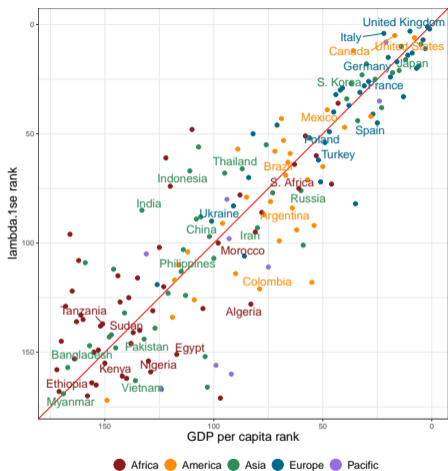


(b) Projected vs. GDP per capita

# Welfare estimates vs. GDP per capita

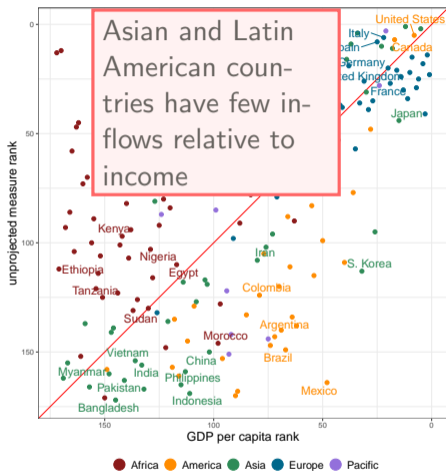


(a) Unprojected vs. GDP per capita

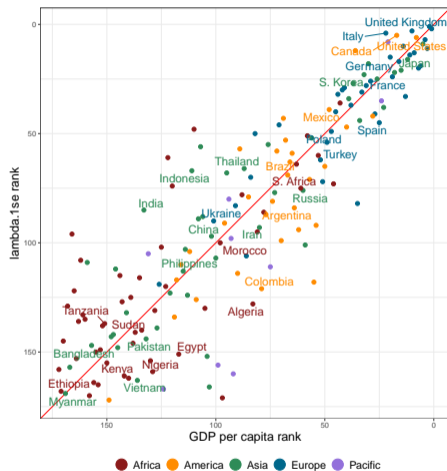


(b) Projected vs. GDP per capita

# Welfare estimates vs. GDP per capita

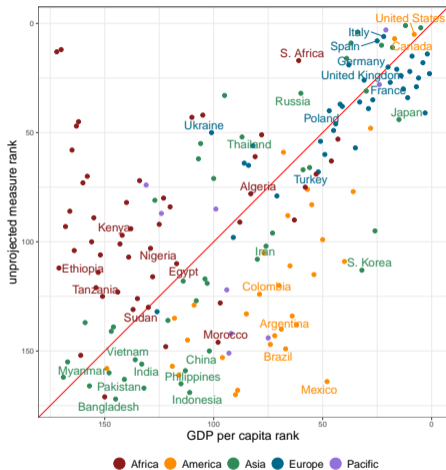


(a) Unprojected vs. GDP per capita

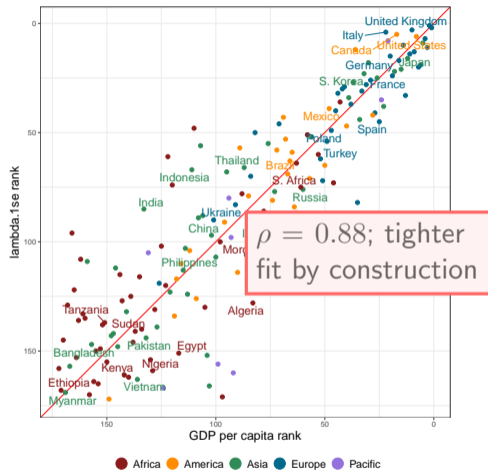


(b) Projected vs. GDP per capita

# Welfare estimates vs. GDP per capita

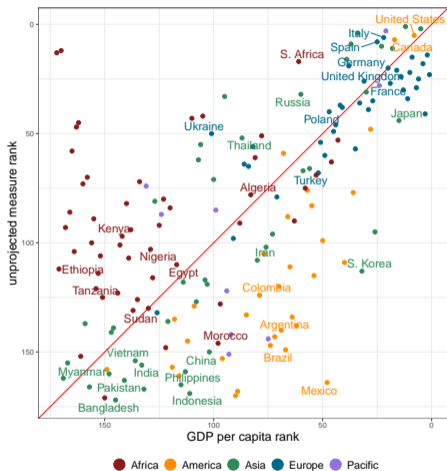


(a) Unprojected vs. GDP per capita

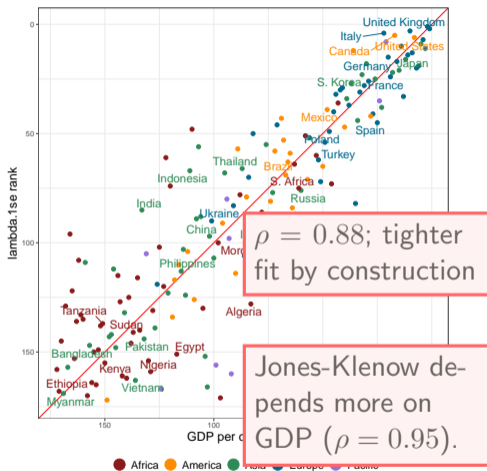


(b) Projected vs. GDP per capita

# Welfare estimates vs. GDP per capita



(a) Unprojected vs. GDP per capita



(b) Projected vs. GDP per capita

# Conclusions

## Contributions

New method for estimating well-being of nations based on revealed preference.

Micro-foundations for gravity in international migration flows.

## GDP is a strong predictor of welfare despite its limitations

However, migration flows appear to be responding to factors beyond GDP.

We relax assumptions on how welfare factors enter utility, but impose others on structure of unobserved migration factors and relationship between size, welfare.

Better measures of flows and costs would improve estimates of well-being.





## Gravity

Easy to make  $m_{o,d}$   $\nearrow$  with  $N_o$  and  $\searrow$  with  $d_{o,d}$ . Harder to get  $m_{o,d}$   $\nearrow$  with  $N_d$ .

$$\begin{aligned} m_{o,d} &= N_o \times \pi_{o,d} = N_o \times \frac{\exp(u_d - \log(d_{o,d}))}{\sum_d \exp(u_d - \log(d_{o,d}))} \\ &= \frac{N_o}{d_{o,d}} \times \frac{\exp(u_d)}{\sum_d \exp(u_d - \log(d_{o,d}))} \end{aligned}$$

In our model, suppose  $c_{od} \equiv \log(d_{o,d})$  and  $\gamma = 1$ . Then:

$$m_{od} = \frac{N_o N_d}{d_{o,d}} \times \frac{\exp(u_d - \xi_d)}{\sum_j N_j \exp(u_j - c_{oj} + \xi_j)}.$$

# Correlations

A lower triangular heatmap showing the correlations between seven variables: lambda.1se, lambda.min, full, unprojected, GDPc, Jones Klenow, and Cantril ladder. The diagonal elements are all 1.0. The off-diagonal elements represent the pairwise correlations, with values ranging from 0.47 to 0.95. The colors transition from dark brown for high correlations to light orange for lower correlations.

	lambda.1se	lambda.min	full	unprojected	GDPc	Jones Klenow	Cantril ladder
lambda.1se	1	0.78	0.8	0.62	0.88	0.84	0.76
lambda.min		1	0.78	0.56	0.87	0.84	0.74
full			1	0.59	0.86	0.84	0.71
unprojected				1	0.6	0.6	0.47
GDPc					1	0.95	0.83
Jones Klenow						1	0.83
Cantril ladder							1